

Sofies International is a consulting firm that specializes in sustainability issues. Headquartered in Geneva, Switzerland, the company has registered offices in Zurich, Paris and Bangalore. Using an integrative approach based on industrial ecology and the circular economy, Sofies successfully addresses growing environmental and socio-economic challenges. The firm has a proven track record of applying its innovative solutions for corporate, public and international organizations. For more information: www.sofiesgroup.com

To strengthen our team, Sofies India is looking for a **Senior Consultant in New Delhi**

Your tasks

Your mission involves the development and the realization of various projects in India and worldwide mainly – but not only – in the following areas:

- 1. Consulting: 80%**
 - e-waste management
 - other waste management (hazardous, plastic, etc.) and recycling
 - smart cities
- 2. Sales and Business Development: 15%**
 - proposal and offer writing against call for proposals/ tenders
 - networking, lead generation, marketing and sales
 - make pitches to potential clients; presentations at events
- 3. Admin and HR: 5%**
 - lead a team of junior consultants
 - manage office and admin aspects

Your profile

- University degree at Master's level in engineering, sciences, economics, geography, development or related fields
- 5 - 7 years of work experience
- Ability to work independently and flexibility
- Willingness to work in a dynamic and mobile workspace based on telework
- High proficiency in English (spoken and written). Hindi is a plus.

We offer

- Exciting projects on multiple continents and at the heart of today's environmental, economic and social issues
- Access to an international expert network
- A dynamic, highly performing and fast evolving company
- A respectful and flexible working environment

To start

Starting date: June 2018

Contact

We will gladly review your profile accompanied by a cover letter mentioning your salary requirements. We guarantee strict confidentiality.

Please email Deepali at india@sofiesgroup.com with your documents or in case of any questions or clarifications.