

Sofies is a consulting firm offering sustainability services to corporate, public and international organisations across a range of specialist subject areas. Head-quartered in Geneva, Switzerland, the company has registered offices in Zurich, Weybridge and Bangalore. Using an integrative approach based on industrial ecology and circular economy, Sofies successfully develops innovative and tailored solutions to help our clients balance competing economic, social and environmental goals.

Due to team growth an excellent opportunity has arisen for an enthusiastic

Senior Consultant

to support and develop our UK branch, based in Weybridge/Woking

What this job involves

Your mission involves the development and the realization of various projects in the UK and worldwide in the fields of circular economy and industrial ecology. In particular, we are looking to strengthen our team in one or more of the following domains:

- Assessment and implementation of corporate sustainability strategies and initiatives,
- Optimisation of resource and energy use across value-chains and
- Development of alternatives to fossil fuels with renewable and climate-positive energies

As part of the role, you will be expected to:

- Bring analytical skills and specialist knowledge;
- Lead sales efforts aligned to the areas mentioned above;
- Manage client consulting engagements over their life-cycle; and
- Contribute to proposals and other business development activity.

The role will be based in Weybridge/Woking area, with possibility of flexible working; the position is likely to require some national and international travel on project assignments.

Starting date: Summer/Fall 2019

What we are looking for

- Strong track record of business development, network of primary industry contacts/prospects and capability of delivering in the fields of circular economy and sustainability;
- University degree in business/finance, economics, engineering, a sustainability-related subject, or another relevant discipline;
- Sales origination, commercial acumen and strong programme and/or project management skills;
- Critical thinking, intellectual curiosity and problem-solving abilities;
- Excellent technical communication skills; and
- Fluency in English; proficiency in other languages is desirable (particularly French and Italian).

What you can expect from us

- Exciting projects at the heart of today's environmental, economic and social issues
- Access to an international expert network
- A dynamic, highly performing and fast evolving company
- Respectful and flexible working arrangements
- Opportunity to become shareholder of the company, after 3 years of employment

Apply

If you are interested, please send your CV and cover letter including salary expectations to uk@sofiesgroup.com by end of June.